

# Lazard

## ACW ex-US Equity Advantage

1Q24  
Factsheet

### Performance

(As of 31 March 2024)

	3 Months	1 Year	Annualized		
			3 Years	5 Years	10 Years
Lazard ACW ex-US Equity Advantage - Gross	7.86	22.61	6.98	9.10	6.55
Lazard ACW ex-US Equity Advantage - Net	7.72	22.00	6.44	8.56	6.02
MSCI ACW ex-US Index	4.69	13.26	1.94	5.97	4.25

Performance returns are shown both on a gross and net of fees basis. For fee calculations, please refer to Lazard's fee schedule on the attached "GIPS® Standards Composite Information". The performance quoted represents past performance. Past performance is not a reliable indicator of future results.

### Strategy Description

Lazard ACW ex-US Equity Advantage seeks to outperform the MSCI ACWI ex-US Index. The portfolio seeks consistency throughout market cycles and relies on a core, bottom-up stock selection approach while avoiding unwanted top-down or macro exposures to achieve this objective. The investment universe consists of approximately 6,000 developed and emerging-market stocks using an active, quantitatively based investment process that evaluates each company's growth potential, valuation, market sentiment and financial quality on a daily basis relative to global peers. Portfolio risks are managed independently by maintaining exposures that are similar to the benchmark including region, industry, country, capitalization and beta.

### Investment Characteristics<sup>1,2</sup>

	Lazard	Index
Predicted Tracking Error (%)	2.12	N/A
Weighted Average Market Cap (\$B)	96.3	106.9
Price/Earnings (x)	12.0	15.7
Price/Cash Flow (x)	8.1	10.2
Return on Equity (%)	12.9	11.9
EPS Growth (% 3 Year)	38.6	23.8
Operating Margin (%)	20.3	19.1

### Top Five Holdings (%)<sup>1,2</sup>

	Lazard
Novo Nordisk A/S Class B	3.2
ASML	2.7
GSK plc	2.3
Constellation Software	1.8
Manulife Financial Corporation	1.8

### Allocations (%)<sup>1,2</sup>

Region	Lazard	Index	Lazard Underweight/Overweight
Continental Europe	32.5	32.8	-0.3
Emerging Markets	27.2	27.6	-0.4
Japan	15.3	15.3	0.0
United Kingdom	9.5	9.4	0.1
North America	7.9	7.6	0.3
Asia ex-Japan	6.6	6.8	-0.2
Middle East	0.1	0.5	-0.4
Cash & Equivalents	0.8	0.0	0.8

  

Sector	Lazard	Index	Lazard Underweight/Overweight
Financials	21.2	21.4	-0.2
Information Technology	18.0	13.4	4.6
Consumer Discretionary	15.1	11.8	3.3
Industrials	14.4	13.8	0.6
Health Care	11.1	9.2	1.9
Materials	4.6	7.4	-2.8
Consumer Staples	3.8	7.4	-3.6
Communication Services	3.8	5.1	-1.3
Energy	3.2	5.5	-2.3
Real Estate	2.8	2.0	0.8
Utilities	1.3	3.0	-1.7
Cash & Equivalents	0.8	0.0	0.8

## Notes

- Investment characteristics, allocations, and specific securities mentioned are based upon a portfolio that represents the proposed investment for a fully discretionary account. Allocations and security selection are subject to change. The securities mentioned are not necessarily held by Lazard Asset Management for all client portfolios, and their mention should not be considered a recommendation or solicitation to purchase or sell these securities. It should not be assumed that any investment in these securities was, or will prove to be, profitable, or that the investment decisions we make in the future will be profitable or equal to the investment performance of securities referenced herein. There is no assurance that any securities referenced herein are currently held in the portfolio or that securities sold have not been repurchased. The securities discussed may not represent the entire portfolio. Source: Lazard, FactSet, MSCI
- This information is for illustrative purposes only and is supplemental to the "GIPS® Standards Composite Information."

## Important Information

Published on 11 April 2024.

Equity securities will fluctuate in price; the value of your investment will thus fluctuate, and this may result in a loss. Securities in certain non-domestic countries may be less liquid, more volatile, and less subject to governmental supervision than in one's home market. The values of these securities may be affected by changes in currency rates, application of a country's specific tax laws, changes in government administration, and economic and monetary policy.

A quantitative investment strategy relies on quantitative models and quantitative filters, which, if incorrect, may adversely affect performance.

Certain information included herein is derived by Lazard in part from an MSCI index or indices (the "Index Data"). However, MSCI has not reviewed this product or report, and does not endorse or express any opinion regarding this product or report or any analysis or other information contained herein or the author or source of any such information or analysis. MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with respect to any Index Data or data derived therefrom. The MSCI Index Data may not be further redistributed or used as a basis for other indices or any securities or financial products.

<b>Benchmark:</b>	MSCI ACW ex-US Index
<b>Reporting Date:</b>	31 December 2023
<b>Composite Inception Date:</b>	01 January 2009
<b>Reporting Currency:</b>	U.S. Dollar

## Composite Description

The composite returns represent the total returns of all fully discretionary portfolios with a Lazard ACW ex-US Equity Advantage investment mandate. Prior to October 2021, the composite minimum was \$2 million. Lazard ACW ex-US Equity Advantage seeks to outperform the MSCI ACW ex-US Index over a market cycle using a proprietary, quantitatively driven bottom-up stock selection process. Each stock is evaluated daily according to four independent measures: growth, value, sentiment, and quality. The strategy typically invests in securities of companies all of which are domiciled in the emerging and developed market countries contained in the benchmark. The portfolio is constructed to closely resemble the characteristics of the MSCI benchmark including sectors, geography, and market capitalization.

## Calculation of Performance Returns

Policies for valuing investments, calculating performance, and preparing GIPS reports are available upon request. The composite and benchmark returns are reported net of foreign withholding taxes on dividends, interest and capital gains. The composite returns presented represent past performance is not a reliable indicator of future results, which may vary. A complete list and description of all Lazard composites and pooled funds is available upon request.

## Fee Schedule

Lazard's standard fee schedule for Lazard ACW ex-US Equity Advantage accounts is 0.50% on the first \$50 million of assets, 0.45% on the next \$50 million of assets and 0.40% on the balance. (This fee schedule may be presented in non-U.S. local currency equivalents based on prevailing exchange rates.) The management fee schedule and total expense ratio for the collective trust is 0.50% and 0.60%, respectively. Composite net-of-fees returns are calculated by reducing monthly composite returns by the 12th root of the stated strategy fee's highest tier.

## Benchmark Information

Effective April 20, 2012 we have changed the benchmark, MSCI EAFE plus Emerging Markets Index to the MSCI ACW ex-US Index. The change is being made to reflect the full breadth of investment opportunities in developed and emerging markets outside of the US. Including Canada as part of the benchmark completes this objective. The MSCI ACW ex-US Index is a free float-adjusted market capitalization index that is designed to measure equity market performance net of withholding taxes in the global developed (excluding the US) and emerging markets. This composite's index is a subset of the official MSCI ACW, with the exclusion of the US. The Index is compiled by MSCI Inc. The MSCI EAFE + Emerging Markets Index is a market-capitalization-weighted index maintained by MSCI Inc. (MSCI) and designed to provide a broad measure of stock performance throughout the world, with the exception of companies based in North America. The MSCI EAFE + Emerging Markets Index includes both developed and emerging markets.

## GIPS Compliance and Verification Status

Lazard Asset Management claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Lazard Asset Management has been independently verified for the periods January 1, 1993 through December 31, 2022. The verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. Lazard Asset Management is the "Firm" to which the GIPS Standards apply (Frankfurt office included in Firm definition as of January 1, 2003). In March 2023, LAM acquired all of the membership interests of Truvvo Investment Partners, LLC ("Truvvo"), a registered investment adviser that offers wealth management services to sophisticated families with complex balance sheets. The personnel who joined LAM in the acquisition now conduct their wealth management activities as a wholly-owned division of LAM named Lazard Family Office Partners. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. The composite creation date is July 2010.

	Calendar									
	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014
Lazard Rate of Return (%: Gross of Fees)	22.39	-13.33	13.85	8.97	20.60	-13.76	28.69	2.02	-2.19	1.38
Lazard Rate of Return (%: Net of Fees)	21.78	-13.77	13.29	8.42	20.00	-14.19	28.05	1.51	-2.68	0.87
Benchmark (%: Rate of Return)	15.62	-16.00	7.82	10.65	21.51	-14.19	27.19	4.50	-5.66	-3.87
Composite Standard Deviation Gross (3-yr. Ann.)	16.26	19.61	17.13	18.03	11.53	11.63	11.78	12.40	11.97	N/A
Benchmark Standard Deviation (3-yr. Ann.)	16.07	19.26	16.79	17.93	11.34	11.38	11.87	12.51	12.13	N/A
# of Portfolios	3	2	2	2	2	1	1	1	1	1
Composite Dispersion Gross (Asset Wtd. Std. Dev.)	0.21	0.25	0.25	0.42	N/A	N/A	N/A	N/A	N/A	N/A
Composite Assets (USD Millions)	219.4	95.4	121.4	120.8	120.0	98.9	125.0	98.6	104.8	107.6
Total Firm Assets (USD Billions)	190.7	169.0	222.1	213.0	205.5	177.2	206.6	168.0	160.1	171.4

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